

**KNO-MARKS**  
**BALL MARK REPAIR TOOL**  
**SERVING GOLF COURSE SUPERINDENTS SINCE 1994**  
**1982 S. Ortonville Road**  
**Ortonville, Michigan 48462**

**STOCKING DEALER AGREEMENT**  
**FOR**  
COMPANY NAME  
DATE

As Kno-Marks stocking dealer, Company name, agrees to represent for the purpose selling product manufactured or supplied by Kno-Marks.

Company name shall represent Kno-Marks in the following geographical territory:  
State or States

Company name shall become completely familiar with all sales and technical features of products manufactured or supplied by Kno-Marks

Company name shall devote a sufficient portion of sales time necessary to fully promote Kno-Marks and products thereof to all customers within the above stated territory.

Company name pricing will be established by its largest historical discount in accordance with the Kno-Marks dealer pricing schedule [excluding drop shipments] and shall maintain a sufficient inventory to support the stated area.

Company name shall not represent companies whose product lines conflict with Kno-Marks, or are considered a competitor.

Company name will follow up on all sales leads provided by Kno-Marks.

Kno-Marks shall promote the sales of its product. Kno-Marks will respond to all advertising inquiries, sending information directly to the inquirer. Copies of such leads shall be provided to the dealer company for follow up.

Kno-Marks will furnish literature, price information and selling aids at no charge.

Kno-Marks will provide continuous selling and technical support to:  
Company name

In consideration of being a stocking dealer , Kno-Marks will protect your trading area and any direct business generated by Kno-Marks, *Company name* will be commissioned \* at twenty percent [20%] based upon paid invoices from the proceeding month for all customers within the above stated territory.

This contract is effective *Date* and may be cancelled by either party with a thirty [30] day written notice. In the event Kno-Marks cancels this agreement for any reason other than non-compliance , Kno-Marks will accept all inventory[F.O.B. DEALER] and credit will be issued based upon our internal inspection.

- \*Business generated by Kno-Marks resulting in commissions due to *Company name* will be credited to your account and applied against future purchases. Should termination or cancellation occur for any reason, by either party, this “credit” will be considered cash due and paid within thirty [30] days to *Company name* should termination or cancellation occur. The exception to this will be when non-payment or chronic lateness of invoices is involved.

KNO-MARKS  
1982 S. Ortonville Road  
Ortonville, Michigan 48462

\_\_\_\_\_  
CHARLIE WINTERS

COMPANY NAME  
ADDRESS

\_\_\_\_\_  
TITLE